

# 1 **Strategic Drivers to Overcome the Impacts of the COVID-19 Pandemic:** 2 **Implications for Ensuring Resilience in Supply Chains**

3

## 4 **Abstract:**

5 The recent coronavirus (COVID-19) pandemic has affected the manufacturing industry's entire  
6 supply chain system. It is important to investigate the strategic drivers to deal with the impacts  
7 of COVID-19 in the manufacturing industry. Accordingly, this study aims to identify the  
8 strategic drivers to overcome the impacts of the COVID-19 pandemic and improve the  
9 resiliency of the Bangladeshi footwear industry, an emerging economy. The strategic drivers  
10 are identified after reviewing research papers, reports, blogs, and discussions on social media  
11 platforms. The main drivers and their respective sub-drivers are finalized by discussing with  
12 domain experts. To offer strategic plans for building resiliency, it is crucial to know the  
13 importance of the main drivers and sub-drivers; therefore, the best-worst method is applied to  
14 determine the priority importance of the strategic drivers. The findings indicate that the top five  
15 drivers to defeat the impacts of COVID-19 are "high capability of reconfigurability," "enhance  
16 the relationship with suppliers," "develop health protocols to continue manufacturing,"  
17 "government support through incentives, subsidy, tax rebate, etc.," and "set a policy to stable  
18 material supply". Based on the findings, this study also provides practical implications with  
19 proposed research themes for policymakers and operations managers towards mitigating the  
20 impacts of the COVID-19 pandemic. The study's contribution is unique and important for the  
21 footwear supply chain as the research on COVID-19 in the context of resiliency focusing on  
22 the footwear supply chain is non-existent.

23 **Keywords:** COVID-19; Strategic drivers; Resiliency, Business impact.

## 24 **1. Introduction**

25 The recent COVID-19 outbreak has been affecting the global economy rigorously (Majumdar  
26 et al., 2020; Yu et al., 2021). A comprehensive and tragic worldwide health crisis, COVID-19  
27 is a serious infectious disease that can spread exponentially within a short period. As of  
28 February 14, 2022, the total number of cases across the globe exceeded 413 million resulting  
29 in more than 5.8 million deaths (Worldometers, 2022). The situation is still evolving and  
30 expanding drastically (Sharma et al., 2020).

31 The severe conditions of COVID-19 have resulted in restrictions on public gatherings, full  
32 shutdowns of industries, limited air transport and transportation facilities, difficulties in  
33 moving in stores and everyday activities, and tremendous pressure on the manufacturing  
34 industry (Choi et al., 2020; Fasan et al., 2021). At the same time, the supply of raw materials  
35 has reduced significantly, resulting in difficulties maintaining the balance between supply and  
36 demand (Sarkis et al., 2020). Araz et al. (2020) outlined that the COVID-19 pandemic is a  
37 major disruptive event compared to other epidemic outbreaks, which is “breaking many global  
38 supply chains”. It is an unexpected event for supply chain networks that has enormously  
39 affected countries’ health, economic, and social activities (Haleem et al., 2020). For example,  
40 in the first quarter of 2020, global trade value declined by up to 3% due to the pandemic, and  
41 a quarter-on-quarter decline in world trade of 27% is expected (UNCTAD Report, 2020). The  
42 World Trade Organization (WTO) expects annual world trade to decline by 13%–32% in 2020  
43 (WTO, 2020).

44 Three features characterize this particular type of pandemic outbreak: i) long-term  
45 unpredictable economic impacts on the supply chain due to the extended period; ii) drastic  
46 disruptions propagation (ripple effect) in the supply chain; and iii) significant disruptions to  
47 materials supply, demand for finished goods, and transportation facility (Dolgui et al., 2020).  
48 Therefore, the operations manager and policymakers have opportunities to rethink their supply  
49 chain, which will assist in building business resilience by reducing the impact of current and  
50 future global disruptions (Das et al., 2021).

51 Many studies have been conducted to investigate the impact of the COVID-19 pandemic. For  
52 example, Burgos and Ivanov, (2021) demonstrated the impact of the COVID-19 pandemic on  
53 the food supply chain using a digital supply chain twin. Their study applied a simulation  
54 approach to finding the most severe scenarios of the COVID-19 pandemic. Shafi et al., (2020)  
55 applied an exploratory research method to investigate the impacts of the COVID-19 pandemic  
56 on 184 small and medium-sized enterprises (SMEs), and findings revealed that over 83% of  
57 SMEs were severely impacted as they had no plan prepared to tackle the impact of the COVID-

58 19. [Alam et al., \(2021\)](#) performed a study to investigate the barriers to COVID-19 vaccine  
59 supply chain towards achieving SDGs. The study identified fifteen challenges and evaluated  
60 the interactions among challenges via the fuzzy decision-making trial and evaluation  
61 (DEMATEL) approach. [Barman et al., \(2021\)](#) scrutinized the impacts of COVID-19 on the  
62 food supply chain and recommended some recovery strategies to mitigate the impacts.  
63 [Karmaker et al., \(2021\)](#) investigated the drivers of supply chain sustainability in the context of  
64 an emerging economy using the Pareto-based total interpretive structural modeling (TISM)  
65 approach. Their study suggested that policy development considering health protocol  
66 development is the key driving factor for long-term sustainability. [Paul et al., \(2021\)](#) performed  
67 a study to identify and assess the operational challenges of the electronic industry's supply  
68 chain during the COVID-19 pandemic. Their study suggested that overstock of finished goods  
69 in their inventory is a key challenge for the electronic industry. [Paul et al., \(2021\)](#) investigated  
70 the interactions of recovery challenges of the COVID-19 pandemic in the garment industry's  
71 supply chain using the grey-DEMATEL approach. The literature review confirmed that no  
72 studies on the footwear supply chain had investigated the impacts of the COVID-19 pandemic.  
73 However, it is crucial to investigate the impacts of the COVID-19 and their overcoming  
74 strategies to make the footwear supply chain resilient and sustainable.

75 The footwear sector is one of the largest export-earning sectors making significant  
76 contributions to the country's economic growth ([Munny et al., 2019](#)). Currently, Bangladesh  
77 exports footwear to many developed countries and is identified as a favorable footwear  
78 supplier. However, due to the COVID-19 pandemic, in the fiscal year 2019–20, the export  
79 earnings from the footwear sector dropped to 21.24%, generating 478.75 million US dollars.

80 In the footwear supply chain, raw materials like leather, lining, sole, insole, shank, toe puff,  
81 lace, and accessories are required to manufacture a complete shoe. Also, the raw materials can  
82 be varied based on the design and the customer requirements. These raw materials are imported  
83 from foreign countries. Owing to the COVID-19 pandemic, short supply of raw materials,  
84 massive order cancellation, and delayed payment were the most critical impacts on the  
85 footwear supply chain, resulting in negative growth of export earnings. Considering these  
86 impacts on the footwear supply chain, research to ensure resilience is time demanding issue.  
87 Alongside economic impacts, the sector also faces various social sustainability challenges  
88 identified by [Sarker et al. \(2021\)](#). The COVID-19 pandemic has substantial long-term impacts  
89 on the footwear sector of Bangladesh. Hence, an extensive study to explore the impacts of the  
90 COVID-19 on the footwear supply chain is essential.

91 Therefore, this study poses the following research questions to ensure resilience of the footwear  
92 supply chain.

- 93 • *RQ1: What are the strategic drivers that can support industrial practitioners of*  
94 *footwear industry to diminish the impacts of the COVID-19 pandemic?*
- 95 • *RQ2: How can industrial practitioners of footwear industry evaluate the importance of*  
96 *each driver and their respective sub-drivers?*
- 97 • *RQ3: What will be the effective supply chain policies to cope with the COVID-19*  
98 *pandemic?*

99 To address these research questions, the following objectives have been targeted:

- 100 a) *Identify the strategic drivers for the COVID-19 pandemic toward a resilient footwear*  
101 *supply chain.*
- 102 b) *Examine the strategic drivers using the best-worst method (BWM).*
- 103 c) *Offer effective supply chain strategic policies to minimize during and post-pandemic*  
104 *impacts of COVID-19 in the footwear business.*

105

106 This study delivers unique contributions to the literature. First, we investigate the strategic  
107 drivers to minimize the impacts of COVID-19 in the footwear supply chain. As COVID-19 is  
108 a rare type of disruption risk for the footwear supply chain, there is a dearth of study on strategic  
109 drivers in the existing body of knowledge. Due to the non-existent literature on drivers to  
110 minimize the impact of COVID-19 on the footwear supply chain, we conducted a survey of  
111 domain experts following a qualitative research method that helps identify a new set of drivers.  
112 Second, we articulate how a new multi-criteria decision-making (MCDM) tool named “best-  
113 worst method” (BWM) can be used to find the important and salient features of each driver to  
114 alleviate the impact of COVID-19. Third, a sensitivity analysis is performed to illustrate the  
115 robustness of the study’s findings. Fourth, based on the research findings, a set of implications  
116 are offered for operations managers to help build a long-term strategic policy for overcoming  
117 the impacts of the COVID-19 pandemic.

118

119 In this study, we used a new MCDM tool named BWM due have some exceptional features  
120 such as i) BWM can make trustworthy and reliable results compared to analytical hierarchy  
121 process (AHP), fuzzy AHP (Mi et al., 2019), ii) Data analysis using BWM is very easy and  
122 comfortable as it needs less pairwise comparison matrix (Rezaei, 2015), iii) Scale used in  
123 BWM is convenient compared to AHP or fuzzy AHP as here uses 1-9 point rating scale but in

124 AHP or fuzzy AHP need to use a reciprocal rating scale to desire the results (Mi et al., 2019).  
125 These unique characteristics motivated us to use BWM in this research.  
126 The rest of the paper is arranged as follows: Section 2 presents the related literature. Methods  
127 and case examples are illustrated in Sections 3 and 4 consequently. Section 5 debates the  
128 findings and sensitivity analysis of the study. Implications of the study and proposed research  
129 themes are discussed in Section 6. After all, Section 7 discusses the conclusions of the study.

130

## 131 **2. Literature Review**

132

133 An epidemic outbreak can occur at any time, and its potential impacts on the global economy  
134 depend on the severity of the incidents (Dubey et al., 2019; Ganasekeran and Abdulrahman,  
135 2020). It is crucial to contain the severity of epidemic outbreaks by adopting reactive strategies  
136 (Gao et al., 2019; Dubey et al., 2021). COVID-19 is an extraordinary long-lasting pandemic  
137 outbreak and the COVID-19 pandemic is destroying the sustainability and resilience of  
138 manufacturing supply chains. For instance, the monetary impacts of the COVID-19 pandemic  
139 throughout the retail, garments, leather, footwear, leather products, hospital, and service  
140 industries are significant. It has resulted in many business organizations and production  
141 facilities shutting down and incurring financial losses (Zhang et al., 2020). For example, in  
142 Bangladesh, due to COVID-19, retail businesses suffered losses of around 1.25 billion taka  
143 over the new Banagli year occasion Boishakh (Newspaper Report, 2020). Due to the slowdown  
144 in China, Bangladesh was predicted to incur a total loss of 16 million USD, with around 15  
145 million USD encountered in the leather industry alone (UNCTAD Report, 2020). It was also  
146 reported that global trade could fall by 2% each month due to COVID-19 (WTO, 2020). Hence,  
147 the impacts of the COVID-19 pandemic are rigorous for manufacturing firms.

148

149 To undersnd the impact of COVID-19 in the manufacturing and service industry, scholars are  
150 still trying to investigate its impact on the global supply chains (GSCs) activities (Walker et  
151 al., 2020; Koçak et al., 2021). For example, Ivanov (2020) conducted a simulation-based study  
152 to analyze the impacts of COVID-19 on GSCs and concluded that during the pandemic, supply  
153 chain performance depended on timing, ripple effect, and facility opening and closing at  
154 different supply chain echelons. Sarkis et al. (2020) showed that COVID-19's impacts on  
155 businesses, firms, institutions, and social activities provided some interesting research  
156 opportunities for future researchers. These include reconstituting the global supply chain  
157 considering lean, just-in-time practices; the impact of the rebuilding process on environmental

158 footprints and greenhouse gas emissions; and the effects of the epidemic on supply chain  
159 resiliency.

160

161 [Govindan et al. \(2020\)](#) applied a fuzzy-based decision support tool to manage demand in the  
162 healthcare supply chain considering the COVID-19 pandemic outbreak and grouped COVID-  
163 19 patients for effective management to mitigate the risk. [Ivanov and Dolgui \(2020\)](#) developed  
164 an intertwined supply network (ISN) for managing risk in epidemic conditions and showed  
165 how the ISN and viability could ensure the survivability of the supply chain on a large scale.  
166 [Ivanov \(2020\)](#) offered a viable supply chain (VSC) network to integrate sustainability,  
167 resilience, and agility and showed how the VSC model could help recover and rebuild the GSC  
168 after the COVID-19 pandemic. [Queiroz et al. \(2020\)](#) carried out a literature review on the  
169 epidemic outbreak, providing an overview of the COVID-19's impact. [Paul and Chowdhury](#)  
170 [\(2020\)](#) built recovery and management models for manufacturing supply chains considering  
171 the effects of the COVID-19 pandemic. [Chowdhury et al. \(2020\)](#) investigated the impact of the  
172 pandemic on the beverage and food industry using qualitative case studies. The authors also  
173 offered short- to long-term policies to deal with the effect of the COVID-19 pandemic on the  
174 food supply chain (FSC). Findings showed that the short-term impacts are severe, whereas  
175 medium- to long-term impacts are uncertain and complex. [Shahed et al. \(2021\)](#) offered an  
176 analytical model to manage the supply chain disruption caused by COVID-19 and showed how  
177 the inventory policy helped maximize profits during the pandemic. [El Baz and Ruel \(2021\)](#)  
178 demonstrated the vital role of a supply chain risk management (SCRM) framework in  
179 mitigating the impacts of COVID-19 operating structural equation modeling. Their study  
180 confirmed that the SCRM model might play a prominent role in mitigating the disruption  
181 caused by COVID-19.

182

183 [Barman et al. \(2021\)](#) investigated the effect of COVID-19 on the FSC. The authors suggested  
184 concentrating on maintaining the facility of employees, their working conditions, and health  
185 and safety. [Belhadi et al. \(2021\)](#) utilized grounded theory to examine the airline and automobile  
186 supply chain and facilitate insights into COVID-19 impacts. The authors demonstrated both  
187 short-term and long-term strategies to cope with the pandemic's effects and found prominent  
188 risk strategies included localized and Industry 4.0 technologies. [Sarkis \(2020\)](#) indicated that  
189 short-time environmental sustainability received significant scholarly attention, while the  
190 pandemic's long-term effects remain unpredictable and need further investigation. [Chowdhury](#)  
191 [et al. \(2021\)](#) conducted a systematic review of COVID-19 related studies in supply chain

192 management. The authors classified the studies under four dimensions: COVID-19 impacts on  
193 supply chain, resilience approaches for managing impacts, the role of advanced technology,  
194 and sustainability of supply chain considering the COVID-19. Alongside, some studies focused  
195 on supply chain resiliency and traditional risk management (Ghadge et al., 2017; Fan and  
196 Stevenson, 2018; Ali and Gölgeci, 2019; Chaudhuri et al., 2020).

197

198 Notably, the latest literature on COVID-19 mostly provides either basic discussion on COVID-  
199 19, offers network design or mathematical models for healthcare management, or discusses the  
200 effect of the COVID-19 pandemic in other domains. The current study's unique contribution  
201 is identifying a set of drivers and offering an analytical tool to assess the drivers to relieve the  
202 effects of COVID-19 on the footwear supply chain. This study is important for operations  
203 managers toward engineering management of the footwear supply chain to make the supply  
204 chain more resilient and sustainable.

205

### 206 **3. Methods**

#### 207 **3.1 Qualitative Analysis based on Expert Opinions**

208 This research uses a qualitative Analysis followed by quantitative analysis with the best-worst  
209 method (BWM). Qualitative analysis is a potent and structured research tool that helps to  
210 collect data qualitatively. In conducting qualitative analysis, various researchers have used a  
211 minimum number of experts to collect the data for better consistency and reliability. For  
212 example, Moktadir et al. (2019) considered the opinions of 10 experts to identify the barriers  
213 to big data analytics, Murry and Hammons (1995) suggested considering 10–13 experts, and  
214 Okoli and Pawlowski (2004) recommended consulting 10–18 experts during data collection.  
215 This study took the feedback of 10 experts in identifying strategic drivers.

216

#### 217 **3.2 Best-Worst Method**

218 The BWM is one of the most popular MCDM tools. It is a powerful and handy MCDM tool  
219 that can be used in various complex decision-making problems. The scholar Rezaei in 2015  
220 has invented this handy tool and mentioned its some unique and exciting criteria (Rezaei,  
221 2015).

222 The applications of BWM in the existing literature have been increasing recently, indicating  
223 its popularity in the research field. For example, Moktadir et al. (2019a) investigated the key  
224 factors to energy efficiency in the leather domain using BWM and ISM. Moktadir et al. (2020)



225 evaluated the challenges to circular economy practices in the leather industry using BWM.  
 226 Kheybari et al. (2019) utilized BWM for Bioethanol facility location selection. Malek and  
 227 Desai (2019) investigated the barriers to sustainable manufacturing using BWM. Salimi and  
 228 Rezaei (2018) applied BWM to assess the performance of the firm's R&D department. van de  
 229 Kaa et al., (2017) employed BWM for biomass thermochemical conversion technology  
 230 selection. Wan Ahmad et al., (2017) demonstrated the external factors to sustainability in the  
 231 oil and gas industry using BWM. The systematic and sequential procedure of BWM is  
 232 explained as follows (Gupta et al., 2017).

233

234 ***Step 1: Identification and fixation of decision-making attributes***

235 In this methodological step, a set of decision-making attributes, herein drivers  $\{D_1, D_2, \dots, D_n\}$   
 236 and sub-drivers  $\{Sub-D_1, Sub-D_2, \dots, Sub-D_n\}$ , are identified and listed out for the investigation.

237 ***Step 2: Determine the best and worst attributes***

238 In this step, decision-makers or practitioners give their opinion to determine the best and worst  
 239 decision-making attributes (herein drivers and sub-drivers) without any comparison.

240 ***Step 3: Construction of comparison vectors of best driver and sub-driver over the other***  
 241 ***drivers and sub-drivers***

242 In this methodological step, decision-makers help construct the comparison vectors of best  
 243 driver and sub-driver over the other drivers and sub-drivers using a linguistic 1–9 point rating  
 244 value. The final companion's vector of drivers and sub-drivers can be shown as follows:

245 
$$A_b = (a_{b1}, a_{b2}, \dots, a_{bn})$$

246 Where,  $a_{bj}$  represents the preference of best driver and sub-driver over the other drivers and  
 247 sub-drivers  $j$ . Hence,  $a_{bb} = 1$ .

248 ***Step 4: Construction of comparison vectors of all the other drivers and sub-drivers over the***  
 249 ***worst driver and worst sub-driver***

250 In this methodological step, decision-makers help construct the comparison vectors of all the  
 251 other drivers and sub-drivers over the worst driver and worst sub-driver using a 1–9 point rating  
 252 scale. The final others-to-worst vector companion vectors of drivers and sub-drivers can be  
 253 exemplified by as follows:

254 
$$A_w = (a_{1w}, a_{2w}, \dots, a_{nw})^T$$

255 Where,  $a_{jw}$  specifies that the preference of the  $j$  drivers and sub-drivers over the worst driver  
 256 and sub-driver and  $a_{ww} = 1$ .

257 ***Step 5: Computation of the optimal weights of drivers and sub-drivers ( $W_1^*, W_2^*, \dots, W_n^*$ )***



258 To determine the optimum weights of drivers and sub-drivers ( $W_1^*, W_2^*, \dots, W_n^*$ ), the following  
 259 problem can be formulated to minimize the value of  $\{|W_b - a_{bj}W_j|, |W_j - a_{jw}W_w|\}$  as follows:

$$260 \min \max_j \{|W_B - a_{bj}W_j|, |W_j - a_{jw}W_w|\}$$

$$261 \text{ s.t., } \sum_j W_j = 1, W_j \geq 0, \text{ for all } j \quad (1)$$

262 Model 1 can be converted to a linear model as follows:

$$263 \min \xi^L, \text{ s.t.,}$$

$$264 |W_B - a_{bj}W_j| \leq \xi^L, \text{ for all } j, |W_j - a_{jw}W_w| \leq \xi^L, \text{ for all } j,$$

$$265 \sum_j W_j = 1, W_j \geq 0, \text{ for all } j. \quad (2)$$

266 The best solution of the model mentioned above can be found in Excel Solver and notes the  
 267 optimal weights of drivers and sub-drivers ( $W_1^*, W_2^*, \dots, W_n^*$ ) with acquiring the minimum  
 268 value of  $\xi^L$ . The reliability and better solution of the problem can be determined by the value  
 269 of  $\xi^L$ . The value of  $\xi^L$  close to zero indicates better consistency and vice versa.

270

#### 271 **4. Application of the Proposed Method in the Footwear Industry**

272 The modernization of the footwear industry took place in the late 1980s and strongly  
 273 contributed to the country's economic development. The latest data from the [Export Promotion](#)  
 274 [Bureau \(BPB\)](#) shows that the revenue generated from the footwear sector in Bangladesh for  
 275 the financial year 2019-2020 was 478.75 million USD, with negative growth of 21.24% owing  
 276 to the COVID-19 pandemic ([Report\\_1, 2020](#)). As the infected cases of COVID-19 grew  
 277 exponentially worldwide in March 2020, the WHO declared the global pandemic on March 11,  
 278 resulting in a complete shutdown of the footwear industry. Subsequently, the pandemic has  
 279 resulted in significant financial losses and put enormous pressure on the footwear industry of  
 280 Bangladesh. To make the footwear supply chain more resilient in the post-COVID-19 period  
 281 and diminish the post-pandemic effects, it is imperative to understand the nature of each driver  
 282 that can reduce during and post-pandemic impact of COVID-19. Using qualitative analysis,  
 283 this study first tries to find the most crucial and essential drivers to tackle the worst situation.  
 284 Then, it assesses the drivers using a novel MCDM method, BWM, to help managers formulate  
 285 strategic policy to defeat the impact of COVID-19. The study can be explained in two phases.

##### 286 ***Phase-1: Identification of Drivers to Overcome the Impact of COVID-19***

287 The domain experts identified the drivers and sub-drivers in this phase using qualitative  
 288 analysis. The strategic drivers were identified after reviewing research papers, reports, blogs,  
 289 and discussions on social media platforms. The following keywords were used to find the  
 290 strategic drivers: "strategic drivers", "impact of COVID-19", "drivers to mitigate COVID-19"

301 impact” in various databases like ScienceDirect, google, google scholars, Scopus and web of  
 302 science. Then we collected feedback from domain experts via an online survey tool (Google  
 303 Form), email communications, and telephone interviews. In this study, more than 20 senior  
 304 experts from small, medium, and large-scale footwear companies were invited to participate in  
 305 the primary data collection through email and telephonic conversation. Among them, ten  
 306 experts participated in data collection of driver identification. The selected footwear companies  
 307 produce various export-oriented footwear, including Oxford, Derby, Moccasin, Boot, Court,  
 308 Sandal, and Sports. All experts have 15 years or more of work experience in footwear  
 309 companies in the areas of production, quality control, supply chain, research and development,  
 310 and merchandising. The summary of experts is given in Table 1. These experts helped  
 311 categorize the drivers into the five mainstreams. Under these five streams, with the assistance  
 312 of domain experts, we identified 25 sub-drivers in the first-round survey. The identified drivers  
 313 and sub-drivers are listed in Table 2 displayed in Appendix-A.

Table 1: Profile of experts in this study for identifying drivers

Experts Code	Code and types of case companies	Designation of interviewee	Working Experience (in years)	Types of products companies produced
E1	A (large)	Production manager	>23	Various types of export-oriented footwear, including oxford, derby, moccasin, boot, court, sandal.
E2	A (large)	Footwear designer	15	
E3	B (medium)	Supply chain manager	21	
E4	B (medium)	Quality control manager	16	
E5	C (small)	Production manager	17	
E6	C (small)	Senior merchandiser	15	
E7	E (large)	Production manager	>18	
E8	F (small)	Merchandizer	16	
E9	G (large)	Footwear designer	>20	
E10	H (medium)	Supply chain manager	17	

**Phase 2: Assessing the Identified Drivers Using BWM**

The identified drivers and sub-drivers are assessed in this phase using BWM. In the second round of the survey, we asked most experienced six experts (E1, E3, E9, E7, E10, and E5) among ten experts to assess the best and worst drivers and sub-drivers (shown in Table B1 in Appendix-B). Next, we assessed the importance of the drivers and sub-drivers, providing the experts with a 1–9 point rating scale shown in Table 3.

Table 3: Assessment scale for BWM analysis

Driver <i>i</i> equally important to Driver <i>j</i>	Driver <i>i</i> equal to moderately more important to Driver <i>j</i>	Driver <i>i</i> moderately more important to Driver <i>j</i>	Driver <i>i</i> moderately to strongly more important to Driver <i>j</i>	Driver <i>i</i> strongly more important to Driver <i>j</i>	Driver <i>i</i> strongly to very strongly more important to Driver <i>j</i>	Driver <i>i</i> very strongly more important to Driver <i>j</i>	Driver <i>i</i> very strongly to extremely more important to Driver <i>j</i>	Driver <i>i</i> extremely more important to Driver <i>j</i>
1	2	3	4	5	6	7	8	9

314

315 Participated experts helped fill the best for others and others to the worst vector for drivers and  
316 sub-drivers. Therefore, with the assistance of equation (2), we calculated the optimal weights  
317 for each driver and sub-drivers. For example, in Table 4, it is clearly shown that Expert-1 fills  
318 the best to others and others to the worst vector for drivers. Here, Expert-1 indicated *D5* as best  
319 and *D4* as worst main drivers. In Table 2, row 2 showed the comparison vector of best to others  
320 and row 3 showed the comparison of others to worst vector made by Expert-1. Therefore, the  
321 linear model based on equation (2) is constructed as follows:

322 Min,  $\zeta^L$   
323 Subject to,  
324  $|W_{D5} - 6W_{D1}| \leq \zeta^L; |W_{D5} - 2W_{D2}| \leq \zeta^L; |W_{D5} - 4W_{D3}| \leq \zeta^L; |W_{D5} - 7W_{D4}| \leq \zeta^L; |W_{D5} - 1W_{D5}| \leq \zeta^L;$   
325  $|W_{D1} - 2W_{D4}| \leq \zeta^L; |W_{D2} - 4W_{D4}| \leq \zeta^L; |W_{D3} - 3W_{D4}| \leq \zeta^L; |W_{D4} - 1W_{D4}| \leq \zeta^L; |W_{D5} - 7W_{D4}| \leq \zeta^L;$   
326  $W_{D1} + W_{D2} + W_{D3} + W_{D4} + W_{D5} = 1;$   
327  $W_{D1}, W_{D2}, W_{D3}, W_{D4}, W_{D5} \geq 0$

328

329 The above-mentioned linear model for the main driver for Expert-1 is solved using Excel solver  
330 and received the optimal weight of drivers as shown in row 4 of Table 4. Similarly, the best to  
331 others and others to the worst vector for main drivers for remaining experts were constructed  
332 and linear models were developed and computed the optimal weights.

333 **Table 4:** Best/worst driver over the other drivers and the calculated weight of drivers

Expert Code		<i>D1</i>	<i>D2</i>	<i>D3</i>	<i>D4</i>	<i>D5</i>
E1	Best driver ( <i>D5</i> )	6	2	4	7	1
	Worst driver ( <i>D4</i> )	2	4	3	1	7
	Optimal weights ( $\zeta^L=0.0497$ )	0.0861	0.2583	0.1291	0.0596	0.4669
E3	Best driver ( <i>D5</i> )	6	3	4	7	1
	Worst driver ( <i>D4</i> )	2	6	4	1	7
	Optimal weights ( $\zeta^L=0.1173$ )	0.1013	0.2027	0.1520	0.0533	0.4907
E9	Best driver ( <i>D2</i> )	2	1	6	4	3
	Worst driver ( <i>D3</i> )	3	6	1	2	0
	Optimal weights ( $\zeta^L=0.0229$ )	0.1013	0.2027	0.1520	0.0533	0.4907
E7	Best driver ( <i>D3</i> )	6	2	1	4	3
	Worst driver ( <i>D1</i> )	1	3	6	4	2
	Optimal weights ( $\zeta^L=0.0888$ )	0.0533	0.2485	0.4083	0.1243	0.1657
E10	Best driver ( <i>D2</i> )	5	1	3	7	2

	Worst driver (D4)	2	7	5	1	3
	Optimal weights ( $\zeta^L=0.0815$ )	0.1039	0.4379	0.1731	0.0509	0.2342
E5	Best driver (D1)	1	2	5	9	4
	Worst driver (D4)	9	5	2	1	6
	Optimal weights ( $\zeta^L=0.0969$ )	0.4457	0.2713	0.1085	0.0388	0.1357
Average optimal weights ( $\zeta^L=0.0762$ )		0.1699	0.3090	0.1733	0.0736	0.2743

334

335 Similarly, using equation (2), we computed the optimal weights for each sub-driver under each  
336 main category of driver. The best sub-driver over the other sub-drivers and all the other sub-  
337 drivers over the worst sub-driver and the calculated weight of sub-drivers for six experts are  
338 displayed in Tables B2, B3, B4, B5, and B6 of Appendix-B. Finally, the global weights of each  
339 sub-driver were calculated by multiplying the weights of the main driver and sub-driver, and  
340 the final ranking is established, as presented in Table 5.

341 **Table 5:** Global ranking of each sub-driver along with global weight

Main-Drivers	Weight	Sub-drivers	Weight	Global Weight	Rank
D1	0.16988	D11	0.36323	0.06171	7
		D12	0.45391	0.07711	4
		D13	0.18286	0.03106	13
D2	0.30896	D21	0.20948	0.06472	6
		D22	0.11924	0.03684	11
		D23	0.08392	0.02593	17
		D24	0.27116	0.08378	1
		D25	0.05287	0.01634	21
		D26	0.26333	0.08136	2
D3	0.17329	D31	0.16610	0.02878	14
		D32	0.32389	0.05613	8
		D33	0.07635	0.01323	22
		D34	0.06292	0.01090	24
		D35	0.25892	0.04487	10
		D36	0.11182	0.01938	18
D4	0.07356	D41	0.15421	0.01134	23
		D42	0.08768	0.00645	25
		D43	0.38146	0.02806	15
		D44	0.37665	0.02771	16
D5	0.27430	D51	0.17531	0.04809	9
		D52	0.27275	0.07481	5
		D53	0.28220	0.07741	3
		D54	0.06791	0.01863	20
		D55	0.13366	0.03666	12
		D56	0.06817	0.01870	19

342

## 343 5. Discussions

344 This section highlights the research findings and beyond expands the debate to understand each  
345 driver's role in reducing the impacts of COVID-19 in the footwear supply chain. The COVID-

346 19 pandemic resulted in many businesses shutting down their operations, and it has had  
347 numerous effects on the global economy. Therefore, it is a crucial and focal point for business  
348 organizations to find the drivers that can assist them in surviving in the world market. In this  
349 study, we articulated the drivers from domain experts' feedback and, with the help of a novel  
350 BWM, assessed how to lessen the impacts of COVID-19 on the footwear business.

351 The findings revealed that the driver "operations/supply chain (D2)", with the highest weight  
352 of 0.30896, received the top ranking. Therefore, the footwear industry should give special care  
353 to this driver as it can help drive supply chain operations efficiently during and post the  
354 COVID-19 pandemic. Due to restrictions in manufacturing activities and the global economic  
355 recession, some industries will have difficulty maintaining their production and timely  
356 shipment. In this regard, operations/supply chain drivers can predict the supply-demand  
357 relation, minimize the market loss, and help to achieve sustainability, which will significantly  
358 help the industry survive in the market (Ball and Lunt, 2019). Without an interactive and agile  
359 supply chain network, it is impossible to maintain production and other activities related to the  
360 supply chain (Dubey et al., 2019). Therefore, this driver has a significant positive role in the  
361 global footwear business. The study performed by Sarker et al. (2021) examined the social  
362 sustainability challenges of footwear supply chain considering COVID-19 pandemic. This  
363 work did not consider operations related challenges. Alam et al., (2021) worked on COVID-  
364 19 vaccine supply chain challenges towards achieving SDGs, and Barman et al., (2021)  
365 analyzed the barriers of COVID-19 on FSC. The previous studies confirmed us that the findings  
366 received from this study is unique for the footwear supply chain

367 The driver "government/policy (D5)" received the second position with the weight of 0.27430  
368 in the final rankings. As the pandemic suddenly impacted the supply chain, it is vital and  
369 urgently necessary to support operations managers to overcome the worst scenario by giving  
370 financial and policy support. Many countries have already received policy support from their  
371 government to overcome the impacts of COVID-19 (Sarkis et al., 2020). Karmaker et al.,  
372 (2021) suggested that policy development may be a strong driver for achieving sustainability  
373 in supply chain. However, they did not consider the footwear supply chain. Hence, this driver  
374 will act significantly for industry survival and economic and social sustainability in the  
375 competitive world market.

376 The drivers "technology (D3)," "finance (D1)," and "marketing/promotion (D4)" were rated  
377 third, fourth, and fifth with weights of 0.17329, 0.16988, and 0.07356, correspondingly. The  
378 importance of each driver for the footwear business is remarkable as it will be difficult to  
379 minimize the impacts of COVID-19 without technological development. Many manufacturing

380 industries can track the actual demand and market position and reduce the human control in  
381 operations that are strictly prohibited during the pandemic. In this way, they can enhance  
382 supply chain efficiency using the latest technologies such as Internet of Things (IoT), artificial  
383 intelligence, blockchain, big data analytics, and the data-driven predictive supply chain(AI-  
384 Talib et al., 2020). Finance can also be a major driver for the footwear business as financial  
385 incentives can give strength to survive in the market (Zhang et al., 2019) and help overcome  
386 the impact of COVID-19. Many studies worked on supply chain recovery challenges in other  
387 industries for the duration of the COVID-19 pandemic. For example, Barman et al., (2021)  
388 analyzed the barriers of COVID-19 on food supply chain, Karmaker et al., (2021) investigated  
389 the drivers of supply chain sustainability in the context of emerging economy, Paul,  
390 Chowdhury, Chowdhury, et al., (2021) conducted a study to identify and assess the operational  
391 challenges of electronic industry supply chain during COVID-19 pandemic, Paul, Chowdhury,  
392 Moktadir, et al., (2021) investigated the interactions of recovery challenges of COVID-19  
393 pandemic in the domain of ready-made garments industry supply chain. Surprisingly, no  
394 previous study focused the footwear supply chain and investigated the drivers to overcome  
395 impact of COVID-19 pandemic. Moreover, the driver “marketing/promotion (D4)” is not  
396 negligible as promotion and marketing are vital activities for business firms. Without a  
397 marketing and promotion facility, it is tough to gain market share, and there is a significant  
398 chance of loss in the footwear market during the COVID-19 pandemic. Therefore, operations  
399 managers should focus on developing active and reactive approaches considering the study’s  
400 findings. The previous studies either worked on recovery challenges (Barman et al., 2021; Paul,  
401 Chowdhury, Chowdhury, et al., 2021; Paul, Chowdhury, Moktadir, et al., 2021) or the strategies  
402 (Raj et al., 2022; Paul, Moktadir, & Ahsan, 2021; Paul, Moktadir, Sallam, et al., 2021) in the context of  
403 other industries to defeat the effect of the COVID-19 pandemic. In addition, no study offered  
404 any promotional drivers for alleviating the impacts of the COVID-19 pandemic.

#### 405 **5.1 Finance (D1) Related Drivers**

406 In this category of driver, the drivers “government support through incentives, subsidy, tax  
407 rebate, etc. (D12),” “price flexibility system of raw material (D11),” and “financial assistance  
408 (loan, tax cut, cash handouts as a last resort) to the manufacturer (D13)” received first, second  
409 and third position and fourth, seventh and thirteenth in the global rank with weights of 0.07711,  
410 0.06171, and 0.03106, respectively. The findings revealed that “government support through  
411 incentives, subsidy, tax rebate, etc.” can minimize the impact of COVID-19 and assist in  
412 surviving. “Price flexibility of raw materials” may help small and medium enterprises to  
413 minimize loss due to its positive impact on production. “Financial assistance (loan, tax cut,

414 cash handouts as a last resort) to the manufacturer” will be motivational drivers to run  
415 production and thus help survival in the global competition during COVID-19. The findings  
416 are also supported by the recent report by a leading newspaper that export earnings in leather  
417 footwear from July 2019 to June 2020 declined by 21.24%., with 70% of shipments canceled  
418 due to COVID-19 issues (Prothom Alo Report, May 18, 2020). Therefore, it is strongly  
419 indicated that financial drivers may help the footwear industry overcome the post-pandemic  
420 impacts.

## 421 5.2 Operations/Supply Chain (D2) Related Drivers

422 Among the “operations/supply chain (D2)” driver, “high capability of reconfigurability (D24)”  
423 received the paramount position in the global rank carrying the weight of 0.08378. It means  
424 the high reconfigurability of the supply chain positively influences minimizing the post-  
425 pandemic impact of COVID-19. It will assist in maintaining the balance between supply and  
426 demand and running the production by maintaining a physical distance. The industry with a  
427 high capability of reconfigurability has a high chance of reducing the alleviation of post-  
428 pandemic impacts of COVID-19. Therefore, operations managers can try reconfigure their  
429 supply chains to sustain and minimize the impacts. The driver “enhance the relationship with  
430 suppliers (D26)” acquired the second position in the global rank with a weight of 0.08136. This  
431 indicates that the footwear industry can reduce the impacts by building a good relationship with  
432 suppliers. In this regard, the collaborative supply chain framework may assist operations  
433 managers in running production. Otherwise, the supply will be stopped, which will create huge  
434 impacts on business and uncontrolled loss (Nadeem et al., 2019). The footwear industry needs  
435 various raw materials from multiple suppliers. Therefore, it is imperative to maintain good  
436 relations with suppliers to ensure continuous production.

437 The driver “high level of disruption risk management facility (D21)” attained the third position  
438 in this stream with a global weight of 0.06472. As COVID-19 is a distinctive kind of supply  
439 chain disruption, the footwear industry needs a high level of risk management facility, which  
440 may assist in reducing the impact. Without a high level of disruption management facility, it  
441 will be impossible to handle such unique disruption risks (Ethirajan et al., 2021). Accordingly,  
442 the drivers “high level of supply chain flexibility (D22),” “develop intertwined and agile supply  
443 networks (D23),” and “robustness in manufacturing activities (D23)” took the fourth, fifth, and  
444 sixth positions in this category with weights of 0.03684, 0.02593, and 0.01634, respectively.  
445 They all have a strong positive influence on minimizing the post-pandemic impact on the  
446 footwear sector of Bangladesh. The driver “high level of supply chain flexibility” can help  
447 change the production system and material sourcing and enhance the efficiency of the supply



448 chain in the pandemic situation. Also, the driver “develop intertwined and agile supply  
449 networks” can help respond to the supply chain more effectively during and post-pandemic.  
450 Without an agile ISN, it is difficult to maintain the relationship between buyers and suppliers  
451 and minimize the impacts on the supply chain (Choi et al., 2019). Next, the driver “robustness  
452 in manufacturing activities” means resilience to the production system and process can help  
453 the footwear industry streamline and run production during the COVID-19 pandemic. All these  
454 drivers significantly positively influence the footwear supply chain regarding reducing post-  
455 pandemic impacts.

### 456 **5.3 Technology (D3) Related Drivers**

457 Among the technology (D3) related drivers, the driver “follow data-driven predictive supply  
458 chain (D32)” received the first position in this group with a weight of 0.05613. It means the  
459 data-driven predictive supply chain framework can enhance the supply chain efficiency during  
460 the pandemic by analyzing real-time data, thereby significantly helping to minimize the impact  
461 of COVID-19 in the footwear business. This driver has proven its importance in many  
462 countries. For example, Taiwan and South Korea were more robust during the pandemic  
463 because they used data-driven pandemic supply chains to help minimize the risk significantly.  
464 Next, the driver “high level of preparedness using AI (D35)” took the second position in this  
465 group carrying the weight of 0.04487. It may help predict the actual demand, crisis, and  
466 strategies for overcoming the worst situation in the context of COVID-19.

467 The drivers “IoT based communication platform (D31),” “innovation and design thinking plan  
468 (D36),” “application of big data analytics (D33),” and “flexible production technologies (D34)”  
469 received the third, fourth, fifth and sixth place in this stream carrying optimal weights of  
470 0.02878, 0.01938, 0.01323, and 0.01090, individually. IoT-based communication platforms  
471 can help streamline communication among suppliers, manufacturers, and buyers. It is  
472 imperative to innovate and design a thinking plan to tackle the impact of COVID-19, as supply  
473 chain activities drastically changed during the pandemic. An innovative and design thinking  
474 plan can help make the new policy, streamlining the production facility efficiently. Next,  
475 applying big data analytics can help understand the global scenario and make decisions  
476 regarding footwear production and marketing. Flexible production technologies-like  
477 automation, including ERP, Robotics-can streamline production activities as COVID-19 is  
478 changing the concept of production and distribution. Hence, it will enhance supply chain  
479 activities as well as efficiency.

480

481

#### 482 **5.4 Marketing/Promotion (D4) Related Drivers**

483 Good marketing or promotion policy related to the footwear business has a significant impact  
484 on the footwear business. As COVID-19 changed our traditional thinking and systems, it is  
485 imperative to think of a better marketing strategy to reduce the COVID-19 impacts. In this  
486 study, four drivers-“build marketing policy regarding supply chain collaboration (D43),”  
487 “faster transportation facility of finished goods (D44),” “motivate buyers by offering price  
488 discount (D41),” and “achieving high level of survivability adopting promotion activities  
489 (D42)” placed first, second, third and fourth in this group with optimal global weights of  
490 0.02806, 0.02771, 0.01134, and 0.00645, respectively. To reduce the impact of COVID-19, all  
491 these drivers can contribute significantly. A strong supply chain collaborative marketing policy  
492 could help industry practitioners/operations managers diminish the impacts of COVID-19 and  
493 ensure faster transportation of finished goods by adopting tactical policies like launching e-  
494 commerce sites and building their own transportation facility. Offering a price discount in this  
495 pandemic situation can motivate buyers to be active in business, which will ultimately help  
496 reduce the post-pandemic impacts. Promotional activities of the footwear industry may help  
497 market survival as people are far away from the super shop and regular business activities are  
498 difficult. Therefore, effective promotional activities for solvability can act as a driver of post-  
499 pandemic impact reduction.

#### 500 **5.5 Government/Policy (D5) Related Drivers**

501 The government of Bangladesh has declared some financial incentives for industry owners to  
502 reduce the impact of COVID-19 in the footwear business. Many regular shipments have been  
503 canceled due to the pandemic outbreak, which has created tremendous pressure on the footwear  
504 industry. Many buyers have stopped sourcing footwear from Bangladesh. Therefore, it is  
505 essential to understand government and policy-related drivers for reducing COVID-19 impacts  
506 in the footwear business. In this study, we identified six policy-related drivers to help the  
507 footwear industry tackle the effects of the COVID-19 pandemic. The findings revealed that the  
508 driver “set policy to ensure stable material supply (D52),” with a global weight of 0.07481,  
509 was placed first in this category. This indicates that the policy regarding materials sourcing  
510 facility can drive the operations managers to continue manufacturing. Next, the driver “develop  
511 health protocols to continue manufacturing (D53)” carrying the global weight of 0.07741  
512 acquired the second position in this group. As COVID-19 is highly contagious, it is necessary  
513 to develop a working protocol to protect humans that will drive the manufacturing activities  
514 during this pandemic outbreak. Accordingly, the findings indicated that the drivers “maintain  
515 a balance between supply and demand (D51),” “improve start-up policy for creating jobs

516 (D54),” “employment management-hours based employment/create option, etc. (D56),” and  
 517 “develop sustainable recovery policy (D54)” were ranked third, fourth, fifth and sixth with  
 518 global optimal weights of 0.04809, 0.03666, 0.01870, and 0.01863, consequently. These  
 519 drivers can improve supply chain efficiency in this critical pandemic time. It is impossible to  
 520 reduce loss without proper maintenance between supply and demand. Balancing is crucial to  
 521 maintaining business performance. Next, setting up policies for creating jobs may help reduce  
 522 the impacts by creating job opportunities; hour-based employee opportunities may help the  
 523 industry minimize loss.

### 524 5.6 Sensitivity Analysis

525 In this study, we conducted a sensitivity analysis to understand the stability of the ranking of  
 526 drivers by changing the weight of the main paramount drivers and checking the impact on the  
 527 other drivers. Many researchers examine the stability of ranking by varying the weight of top-  
 528 ranked criteria from 0.1 to 0.9 and checking the variation of the ranking of the sub-criteria  
 529 (Kaushik et al., 2020). In this study, we varied the weight of paramount driver  
 530 “operations/supply chain (D2)” in the range of 0.1 to 0.9 and investigated the variation in  
 531 ranking in the sub-drivers. The weight variation of driver “operations/supply chain (D2)” from  
 532 0.1 to 0.9 is shown in Table 6. Accordingly, the weights of other drivers are varied based on  
 533 the weight change of the paramount driver.

534 **Table 6:** Weight variation of the main driver for sensitivity analysis

Main drivers	Normal weight (0.3090)	Weights variations ranges of main drivers								
		.100	.200	.300	.400	.500	.600	.700	.800	.900
<i>D1</i>	.1699	.2213	.1967	.1721	.1475	.1229	.0983	.0738	.0492	.0246
<i>D2</i>	.3090	.1000	.2000	.3000	.4000	.5000	.6000	.7000	.8000	.9000
<i>D3</i>	.1733	.2257	.2006	.1755	.1505	.1254	.1003	.0752	.0502	.0251
<i>D4</i>	.0736	.0958	.0852	.0745	.0639	.0532	.0426	.0319	.0213	.0106
<i>D5</i>	.2743	.3572	.3175	.2779	.2382	.1985	.1588	.1191	.0794	.0397
<b>Total</b>	1	1	1	1	1	1	1	1	1	1

535

536 According on the weight variation shown in Table 6, the weights of the sub-driver are  
 537 calculated and shown in Table 7.

538 **Table 7:** Weight variation of sub-driver for sensitivity analysis

Sub-drivers	Normal weights (.3090)	Weights variations ranges of sub drivers								
		.1000	.2000	.3000	.4000	.5000	.6000	.7000	.8000	.9000
<i>D11</i>	.0617	.0804	.0714	.0625	.0536	.0446	.0357	.0268	.0179	.0089
<i>D12</i>	.0771	.1004	.0893	.0781	.0670	.0558	.0446	.0335	.0223	.0112

<i>D13</i>	.0311	.0405	.0360	.0315	.0270	.0225	.0180	.0135	.0090	.0045
<i>D21</i>	.0647	.0209	.0419	.0628	.0838	.1047	.1257	.1466	.1676	.1885
<i>D22</i>	.0368	.0119	.0238	.0358	.0477	.0596	.0715	.0835	.0954	.1073
<i>D23</i>	.0259	.0084	.0168	.0252	.0336	.0420	.0503	.0587	.0671	.0755
<i>D24</i>	.0838	.0271	.0542	.0813	.1085	.1356	.1627	.1898	.2169	.2440
<i>D25</i>	.0163	.0053	.0106	.0159	.0211	.0264	.0317	.0370	.0423	.0476
<i>D26</i>	.0814	.0263	.0527	.0790	.1053	.1317	.1580	.1843	.2107	.2370
<i>D31</i>	.0288	.0375	.0333	.0292	.0250	.0208	.0167	.0125	.0083	.0042
<i>D32</i>	.0561	.0731	.0650	.0569	.0487	.0406	.0325	.0244	.0162	.0081
<i>D33</i>	.0132	.0172	.0153	.0134	.0115	.0096	.0077	.0057	.0038	.0019
<i>D34</i>	.0109	.0142	.0126	.0110	.0095	.0079	.0063	.0047	.0032	.0016
<i>D35</i>	.0449	.0584	.0519	.0455	.0390	.0325	.0260	.0195	.0130	.0065
<i>D36</i>	.0194	.0252	.0224	.0196	.0168	.0140	.0112	.0084	.0056	.0028
<i>D41</i>	.0113	.0148	.0131	.0115	.0098	.0082	.0066	.0049	.0033	.0016
<i>D42</i>	.0064	.0084	.0075	.0065	.0056	.0047	.0037	.0028	.0019	.0009
<i>D43</i>	.0281	.0365	.0325	.0284	.0244	.0203	.0162	.0122	.0081	.0041
<i>D44</i>	.0277	.0361	.0321	.0281	.0241	.0200	.0160	.0120	.0080	.0040
<i>D51</i>	.0481	.0626	.0557	.0487	.0418	.0348	.0278	.0209	.0139	.0070
<i>D52</i>	.0748	.0974	.0866	.0758	.0650	.0541	.0433	.0325	.0217	.0108
<i>D53</i>	.0774	.1008	.0896	.0784	.0672	.0560	.0448	.0336	.0224	.0112
<i>D54</i>	.0186	.0243	.0216	.0189	.0162	.0135	.0108	.0081	.0054	.0027
<i>D55</i>	.0367	.0477	.0424	.0371	.0318	.0265	.0212	.0159	.0106	.0053
<i>D56</i>	.0187	.0244	.0216	.0189	.0162	.0135	.0108	.0081	.0054	.0027
<b>Total</b>	1	1	1	1	1	1	1	1	1	1

539

540 Based on the calculated weights of sub-driver, the final ranking was obtained and shown in  
541 Table 8 and Figure 1, confirming the results' consistency. It is observed from Table 8 and  
542 Figure 1 that, for the weight variation from 0.1 to 0.9, there are little variations in the ranking  
543 of sub-drivers. For example, for changing weight from a normal weight 0.3090 to 0.3, the ranking  
544 of drivers D22 and D55 changed to 12 and 11, respectively.

545

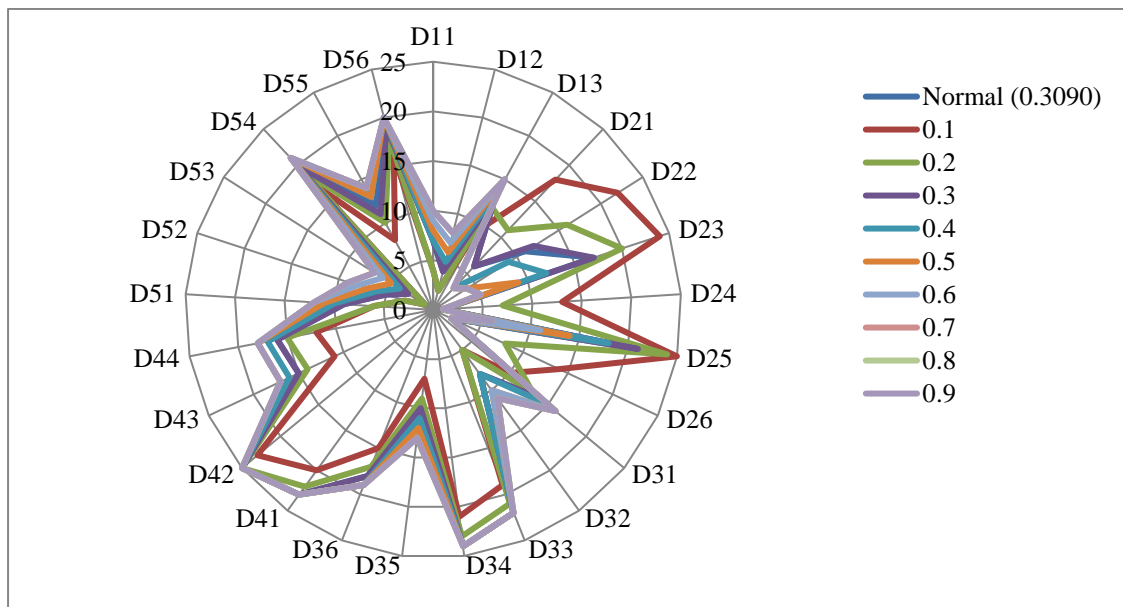
546 Finally, the ranking during sensitivity analysis based on weights obtained in Table 7, the  
547 ranking of sub-driver is made and presented in Table 8 and Figure 1.

548 **Table 8:** Final ranking of sub-driver during sensitivity analysis

Sub-drivers	Weights variations ranges of sub drivers									
	Normal weights (0.3090)	0.1	0.2	0.3	0.4	0.5	0.6	0.7	0.8	0.9
D11	7	4	4	7	7	8	9	10	10	10
D12	4	2	2	4	5	6	7	8	8	8
D13	13	9	12	13	14	15	15	15	15	15
D21	6	18	11	6	3	3	3	3	3	3
D22	11	22	16	12	9	4	4	4	4	4
D23	17	24	20	17	12	9	5	5	5	5

D24	1	13	7	1	1	1	1	1	1	1	1
D25	21	25	24	21	18	14	11	6	6	6	6
D26	2	14	8	2	2	2	2	2	2	2	2
D31	14	10	13	14	15	16	16	16	16	16	16
D32	8	5	5	8	8	10	10	11	11	11	11
D33	22	19	21	22	22	22	22	22	22	22	22
D34	24	21	23	24	24	24	24	24	24	24	24
D35	10	7	9	10	11	12	13	13	13	13	13
D36	18	15	17	18	19	19	19	19	19	19	19
D41	23	20	22	23	23	23	23	23	23	23	23
D42	25	23	25	25	25	25	25	25	25	25	25
D43	15	11	14	15	16	17	17	17	17	17	17
D44	16	12	15	16	17	18	18	18	18	18	18
D51	9	6	6	9	10	11	12	12	12	12	12
D52	5	3	3	5	6	7	8	9	9	9	9
D53	3	1	1	3	4	5	6	7	7	7	7
D54	20	17	19	20	21	21	21	21	21	21	21
D55	12	8	10	11	13	13	14	14	14	14	14
D56	19	16	18	19	20	20	20	20	20	20	20

549



550

551

**Figure 1:** Graphical presentation sensitivity analysis

552

**553 6. Implications and framework development**

554 This study provides significant theoretical and practical implications for academics and  
 555 practitioners to better understand and handle the effects of the COVID-19 pandemic. Previous  
 556 studies investigated the impact of COVID-19 and suggested strategies to tackle the pandemic’s  
 557 effects in the contexts of food and beverage, food supply chain, the airline supply chain, and

558 the GSCs (Chowdhury et al., 2020; Barman et al., 2021; Belhadi et al., 2021; Dubey et al.,  
559 2021). The findings of this study contribute to practice by providing a better understanding of  
560 each driver, which will assist operations managers in formulating better policies and strategies  
561 toward recovering the effect of COVID-19 in the footwear supply chain. This study advances  
562 the theoretical supply chain recovery literature under the pandemic outbreak condition in three  
563 ways. First, the offers to assess the drivers to defeat the effects of the pandemic outbreak in the  
564 domain of the footwear supply chain. This research is crucial for the footwear supply chain to  
565 improve its operational excellence and ensure a continuous manufacturing process. Second,  
566 findings contribute to stakeholder theory by providing insights into each driver that will help  
567 footwear supply chain stakeholders to decrease the impacts of the COVID-19 pandemic. Third,  
568 this study adds to supply chain resilience theory by delivering a clear concept of drivers and  
569 their impacts on the footwear supply chain, which will help decision-makers improve their  
570 supply chains' resilience and sustainability.

571 The following strategic research themes are proposed as implications of the study for  
572 conducting future research to overcome the impacts of the COVID-19 pandemic in various  
573 manufacturing industries.

#### 574 **6.1 Theme 1: Enhancing Manufacturing Network Diversification**

575 Businesses and operations are becoming global, and it is becoming crucial for firms to make  
576 diversification of their plants all around the globe to compete in this rapidly evolving global  
577 economy (Canel and Khumawala, 2001; Norris et al., 2021). Also, operations/production  
578 management and manufacturing engineering have faced a rapid transformation in the concept  
579 of manufacturing systems from plant focus to international manufacturing networks (Cheng et  
580 al., 2015). Numonjonovich and Nodirjon (2021) opined that diversification is an important tool  
581 that eliminates imbalances in reproduction involving the redistribution of resources. The  
582 current study's findings revealed that operations/supply chain is the most significant and strong  
583 driver in minimizing the market loss and managing supply-demand relations. Also, it is critical  
584 to maintain production and operations without an agile manufacturing system (Xu et al., 2003).  
585 The high level of diversification gives a competitive advantage to domestic companies by  
586 helping firms to develop product differentiation and cost leadership. Thereby, firms can adopt  
587 diversification with improved market shares and enhanced integrated operations (Huo and  
588 Chaudhry, 2021).

589 Bobillo et al. (2010) conducted their study on 1500 manufacturing firms in five European  
590 countries to identify the relation between firm performance and international diversification.  
591 Their results found that the country's institutional factors affect international diversification

592 strategies and firms' capabilities. Chang (2021) used a grey situation decision-making  
593 algorithm to detect the most appropriate country for manufacturing base movement for the  
594 footwear industry during the COVID-19 pandemic and focused on network diversification for  
595 sustainable operations. Another finding of the current study revealed the importance of  
596 technology as a crucial driver for the manufacturing footwear business to tackle the effect of  
597 the COVID-19 pandemic. In support of this, Huo and Chaudhry (2021) reported the usage of  
598 machine learning techniques and a framework for location decisions in the global network of  
599 the manufacturing sector. Thus, we propose the following propositions grounded on our  
600 findings and support literature.

601 **P1:** In the light of the COVID-19 pandemic, it is crucial to propose an AI technology-enabled  
602 framework to analyze the advantages of the manufacturing network diversification model.

603 **P2:** Future studies should focus on analytical model enhancement to make comparative studies  
604 between pre, and post COVID-19 periods to analyze the adaptability and efficiency of proposed  
605 models.

## 606 **6.2 Theme 2: Multi-sourcing**

607 Multi-sourcing mainly occurs when suppliers with similar abilities offer similar services to the  
608 customers (Cohen and Young, 2006). Adopting multi-sourcing by firms is encouraged by  
609 industry experts by forecasting general cost savings and strategic and operational risk reduction  
610 (Cohen and Young, 2006). Multi-sourcing is an obvious way to mitigate this risk. According  
611 to Wilhelm et al. (2016), firms outsource third parties and use their supply chain network  
612 collaborations with multi-level suppliers to comply with demand and supply. Likewise, our  
613 findings suggested that the driver "enhance the relationship with suppliers" is an important  
614 factor in overcoming the impact of COVID-19 in managing operations. In this regard, a  
615 collaborative supply chain and material sourcing can ensure optimum production during  
616 disruption. Therefore, operations managers should build good relationships to ensure  
617 transportation facilities with the support that can reduce the impacts of COVID-19 in the  
618 footwear business. Amiri-Aref et al. (2018) proposed a two-stage stochastic mathematical  
619 model for supply chain network profit maximization by focusing on multi-sourcing and  
620 uncertain demand. In another study, Ozsen et al. (2009) reported multi-sourcing as a more  
621 valuable option and discussed its impact by establishing a capacitated location-inventory model  
622 to reduce the transportation cost, location costs, and inventory costs. Thus, the findings of this  
623 study and previous literature motivate us to propose the following propositions.

624 **P3:** To compare different cases of multi-sourcing using several case studies to provide evidence  
625 for supply chain resiliency post-COVID-19 pandemic.



626 **P4:** To investigate the integration of multi-sourcing policies in light of a sudden upsurge in  
627 demand and develop an efficient heuristic approach to solve problems due to pandemics.

628

### 629 **6.3 Theme 3: Enhancing Local Supply Network**

630 Today, local markets and firms are extensively interlinked and form a complex network of  
631 value and supply chains (Otto et al., 2017; Upadhyay et al., 2021). The broad and distinct  
632 challenges that occurred due to the COVID-19 pandemic in supply networks required resilience  
633 strategies were only a few considered resiliencies from a network-level perspective (Azadegan  
634 and Dooley, 2021). The current study's findings revealed that a high level of disruption risk  
635 management facility significantly reduces disruptions caused by the COVID-19 pandemic.  
636 Hence, creating or enhancing an agile local supply network will enable a smooth flow of  
637 resources and manage manufacturing operations during sudden disruptions. Many companies  
638 prioritize manufacturing in a sustainable way and in less time which could be possible by  
639 gaining the advantage of keeping production activities limited to the local network (Macchion  
640 et al., 2015).

641 Sharma et al., (2020) focused on the local network to tackle COVID-19 disruptions and  
642 developed a framework using the Stepwise Weight Assessment Ratio Analysis framework to  
643 help create sustainable supply chains during and post COVID-19 pandemic. Sudden  
644 disruptions and uncertain situations have compelled supply chains to collaborate with several  
645 networks to reduce risk and uncertainty (Madsen and Petermans, 2020). Azadegan and Dooley  
646 (2021) asserted that for supply network resilience, existing literature focused on private or  
647 micro-level collaborations. In addition, Modgil et al., (2021) examined AI's role in enhancing  
648 supply chain resilience through distribution capabilities, risk sourcing, and developing  
649 visibility. Thus, we propose the following propositions based on our findings and support  
650 literature.

651 **P5:** To promote and enhance local supply networks through technological advancements to  
652 combat risks associated with pandemics.

653 **P6:** To create a resilient supply network model across different industry sectors to resolve  
654 disruption-related issues and better understand resilience.

655

### 656 **6.4 Theme 4: Buffering Inventory and Capacity**

657 Buffer capacity is an easy way to enhance resilience by underutilized production facilities or  
658 more safety stock requirements of inventory. A robust supply chain retains a large buffering  
659 capacity. However, a more resilient supply chain can endure large shocks but retain its original

660 process and structure (Simmie and Martin, 2010). The buffering strategies aim to minimize the  
661 companies' exposure to risks and disruptions by creating capacity, inventory, cost buffers, and  
662 lead time (Manhart et al., 2020). According to Novak et al. (2021), a buffering strategy in a  
663 current pandemic is to stock up personal protection equipment to combat upcoming disruptions  
664 concerning the company's production capacity.

665 Our findings support these strategies as it revealed that the drivers "high level of disruption  
666 risk management facility" and "robustness in manufacturing activities" took third and fourth  
667 place according to their significance. As the COVID-19 pandemic is an exceptional kind of  
668 disruption risk for the supply chain. It can be handled by facilitating a high level of disruption  
669 risk management facility, which can help minimize the impacts of disruption. Thus, the  
670 findings of this study and previous literature motivate us to propose the following propositions.

671 **P7:** To explore how buffering strategies could impact flexibility in the supply chain during or  
672 post-pandemic.

673 **P8:** To identify the impact of different dimensions of buffering strategies on different  
674 dimensions of supply chain performance.

675

## 676 **6.5 Theme 5: Harmonization**

677 Harmonization prevents or eliminates differences in the technical matter of standards with the  
678 same scope (Richen and Steinhorst, 2005). The harmonization offers a clear understanding to  
679 compare different process variants' performance. Supply chain flexibility is an imperative  
680 concept for gaining a competitive benefit, and by using strategic supply chain networks,  
681 considerable advancements can be achieved in supply chain flexibility (Winkler, 2009). If the  
682 network is more regionalized, then plant technology needs to be more harmonized to ensure  
683 the smooth movement of products across the network. Likewise, the findings of this study  
684 revealed another two most important drivers "high capability of reconfigurability" and  
685 "enhance the relationship with suppliers". This indicates that harmonizing the technology and  
686 supply chain processes allow firms to overcome unexpected risks and disturbances caused by  
687 the pandemic, which could contribute to resiliency in the supply chain. Thus, we propose:

688 **P9:** To focus on harmonized plant technology and identify its advantages and barriers in  
689 designing a resilient supply chain during or post COVID-19 pandemic.

690 **P10:** To provide evidence of harmonization strategies by empirical projects and validating or  
691 testing the arguments.

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694 **6.6 Theme 6: Ecosystem Partnerships**

695 The finding shows that technological drivers like “follow data-driven predictive supply chain”  
696 and “IoT based communication platform” are the important drivers to ensure the smooth  
697 running of supply chain processes during the COVID-19 pandemic. In addition, the “IoT based  
698 communication platform” driver can enable effective communication between manufacturers,  
699 suppliers, and customers. This will create a strong relationship between manufacturers and  
700 suppliers and help diversify the production and distribution processes in different countries. To  
701 its importance, [Chen et al. \(2007\)](#) used data envelopment analysis (DEA) model to assess the  
702 quality of information for manufacturers, retailers, suppliers, and distributors in a multi-  
703 echelon supply chain. Also, the probabilistic linear programming method can effectively  
704 enhance the partnerships among manufacturers and distributors in an uncertain environment in  
705 supply chains ([Chang, 2021](#)). Thus, the findings of this study and previous literature motivate  
706 us to propose the following propositions.

707 ***P11:*** To develop an AI-based supply chain model which can identify the ecosystem  
708 partnerships to help improve resiliency in the supply chain.

709 ***P12:*** To identify the barriers and drivers of ecosystem partnership among stakeholders in the  
710 supply chain during or post COVID-19 disruptions.

711

712 **6.7 COVID-19 impacts mitigating strategic framework:**

713 The above-mentioned six strategic themes can improve the supply chain resilience during and  
714 post COVID-19 periods. The in-depth investigation of these themes is essential to ensure the  
715 sustainability and resilience of the supply chain. The further explanation could be helpful for  
716 the supply chain managers to mitigate the disruption risks like the COVID-19 pandemic.  
717 Hence, a conceptual model, shown in Figure 2, has been developed based on the six themes,  
718 which could improve supply chain resilience. The conceptual model further helps mitigate the  
719 impacts of disruption risks by ensuring the supply chain activities.

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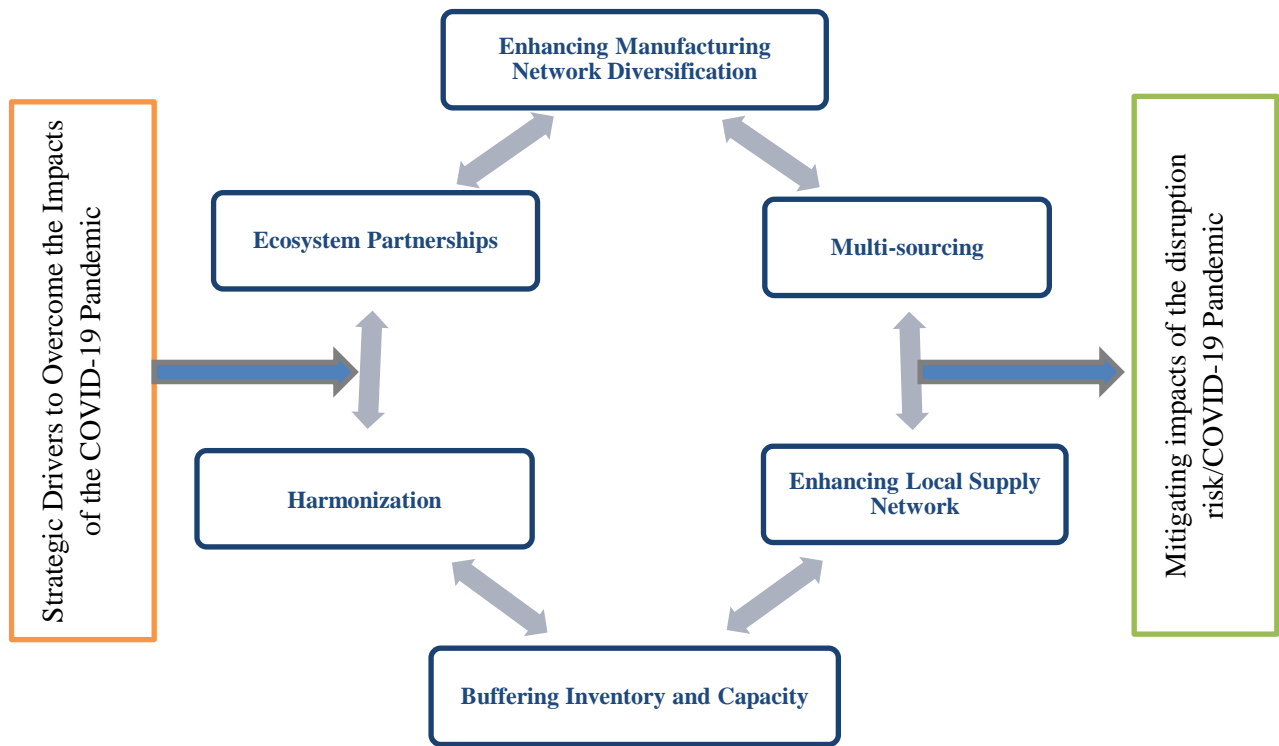
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Figure 2: A conceptual framework to mitigate the impacts of the COVID-19 pandemic

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## 7. Conclusions

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The recent COVID-19 pandemic has informed researchers, policymakers, operations managers, industry owners, and practitioners that this outbreak destructively impacts the entire supply chain. Therefore, the study theoretically contributes to the operations management literature by advancing the insight of the drivers to reduce the impacts of the recent global pandemic outbreak of COVID-19. The study provides new and most demanding information by identifying and assessing a new set of drivers regarding the impacts of COVID-19 on the footwear supply chain. In this study, a practical decision-making tool comprising qualitative analysis and quantitative BWM was proposed to identify and examine the drivers for the footwear supply chain. We have identified twenty-five drivers under the five main groups of drivers using qualitative analysis based on domain experts' feedback. After that, the study extended by evaluating the importance of the identified drivers via novel BWM. Further study has been broadened by conductive sensitivity analysis to understand the stability of the results.

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The findings implied that the footwear industry should pay more attention to the most significant drivers to minimize the impacts of COVID-19. The industry has a high capability

749 of reconfiguring the supply chain network and has a better chance of minimizing the impacts  
750 of COVID-19. Similarly, a good relationship among suppliers and business partners may  
751 improve supply chain efficiency by reducing the post-pandemic impacts of COVID-19.  
752 Accordingly, effective health protocols, government support, and policy regarding materials  
753 supply stability will positively impact supply chain sustainability and resilience.  
754 This study is one of few preliminary attempts to diminish the impact of the COVID-19  
755 pandemic on supply chains. One of the key limitations of this study is that the study only finds  
756 the importance of the drivers. However, it is necessary to know the interrelationship among  
757 drivers to form the short- to long-term strategic policy for effective decisions.  
758 The study can be extended using the different optimization and intelligent decision making  
759 tools. This study was primarily staged of COVID-19 research for the footwear supply chain. It  
760 can be extended by focusing on the key themes of the supply chains, methodological innovation  
761 or contribution, and theoretically grounded research by developing hypotheses.

762

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766 **Conflict of Interest:** None.

767 **Consent to participate:** Not applicable.

768

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## Appendix-A

**Table 2:** List of identified drivers and sub-drivers

Main-Drivers	ID	Sub-Drivers	Definition
Finance (D1)	D11	Price flexibility system of raw material	This driver can assist manufacturers in lowering the impacts of COVID-19 as it can help achieve sustainability when the product price is fistulated at the market.
	D12	Government support through incentives, subsidies, tax rebates, etc.	This driver can help supply chain practitioners to reduce the financial crisis due to COVID-19.
	D13	Financial assistance (loan, tax cut, cash handouts as a last resort) to manufacturer	Financial assistance will motivate the manufacturers to run their businesses during COVID-19. Further, this driver can give extra strength to sustain the world market.
Operations/supply chain (D2)	D21	High level of disruption risk management facility	A high level of disruption risk management facility means a high capacity to tackle the sudden risk that can help reduce the impacts of COVID-19.

	D22	High level of supply chain flexibility	The ability of a high level of supply chain flexibility may support the practitioners to modify structure of supply chain network as required for the COVID-19 crisis.
	D23	Develop intertwined and agile supply networks	It means that the supply chain system is very flexible and comfortable, which can smoothen the supply chain operations most easily.
	D24	High capability of reconfigurability	As COVID-19 is a special type of supply chain crisis, the high capability of reconfigurability can help to continue the supply chain operations.
	D25	Robustness in manufacturing activities	Gaining robustness in manufacturing activities can reduce the impact of COVID-19. This driver is essential for sustainable supply chain operations.
	D26	Enhance the relationship with suppliers	COVID-19 impacts supply chain performance dramatically due to the lack of sustainable suppliers. Therefore, a good relationship among suppliers can help minimize the effect of COVID-19 by ensuring the continuous supply of materials.
Technology (D3)	D31	IoT based communication platform	Social distancing is the key issue for minimizing the infectious disease of COVID-19. Therefore, IoT-based communication platforms may assist manufacturers in reducing the health risk for their employees.
	D32	Follow data driven predictive supply chain	Data driven predictive supply chain may help the manufacturer predict the upcoming market demand and changes due to COVID-19, which may assist supply chain practitioners in taking necessary action plans.
	D33	Application of Big data analytics	The application of big data analytics may reduce the impacts of COVID-19 as it can help analyze the big data to make an effective decision.
	D34	Flexible production technologies	Flexible production technologies can assist in reducing human control in the manufacturing system that could be the better option for supply chain at the time of COVID-19.
	D35	High level of preparedness using AI	Artificial intelligence assists manufacturing systems in reducing human control and thus will ultimately lower the effects of COVID-19 in supply chain.
	D36	Innovation and design thinking plan	This driver can help practitioners make the required plans and design the supply chain to continue the manufacturing process during the crisis period.
Marketing/Promotion (D4)	D41	Motivate buyers by offering price discount	Price discounts may motivate the buyers to continue their business activities during the COVID-19 crisis.
	D42	Achieving high level of survivability adopting promotion activities	Promotion activities may help business organizations to achieve a high level of survivability during the COVID-19 crisis.
	D43	Build marketing policy regarding supply chain collaboration	Building a strong marketing policy focusing COVID-19 crisis may assist in sustaining in the global competitive market.
	D44	Faster transportation facility of finished goods	With border closure due to COVID-19, it is essential to make the alternative trade policy to continue the transportation facility faster for

			finished goods, which may assist in reducing the impacts of COVID-19.
Government/policy (D5)	D51	Maintain balanced between supply and demand	Based on the market demand, manufacturers should focus on the manufacturing process that will help reduce business losses.
	D52	Set policy to ensure stable material supply	Strong policy considering the COVID-19 crisis may help continue the materials supply, which is the crucial driving factor for a continuous manufacturing system.
	D53	Develop health protocols to continue manufacturing	As COVID-19 is a serious infectious disease, developing health protocol may help reduce the death rate and avoid the risk of infection at the manufacturing site.
	D54	Develop a sustainable recovery policy	Developing a recovery policy is an essential driver for the manufacturers to reduce or minimize the impacts of COVID-19.
	D55	Improve Start-up policy for creating jobs	Start-up policy may help create job opportunities for unemployment during the COVID-19 period. This driver can assist enhance the sustainability of human resource management, which can reduce the impact of COVID-19 on human resources.
	D56	Employment Management-hours based employment/create option etc.	This driver can give an idea to handle the employees during the COVID-19 crisis.

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#### Appendix-B

*Table B1: Determined best and worst drivers and sub-drivers with the help of six experts*

Drivers and Sub-drivers	Best drivers and sub-drivers indicated by experts	Worst drivers and sub-drivers indicated by experts
<b>Finance (D1)</b>	<b>E5</b>	<b>E7</b>
D11	E1, E10	E7
D12	E3, E9, E5	
D13	E7	E1, E3, E9, E10, E5
<b>Operations/supply chain (D2)</b>	<b>E9, E10</b>	
D21	E1	
D22		
D23		E3
D24	E9, E7, E5	
D25		E1, E9, E7, E10, E5
D26	E3, E10	
<b>Technology (D3)</b>	<b>E7</b>	<b>E9</b>
D31		
D32	E1, E3, E7, E5	
D33		E9, E7, E5
D34		E1, E3, E10
D35	E9, E10	
D36		
<b>Marketing/Promotion (D4)</b>		<b>E1, E3, E10, E5</b>
D41		E3
D42		E1, E9, E7, E10, E5
D43	E1, E3, E10	
D44	E9, E7, E5	
<b>Government/policy (D5)</b>	<b>E1, E3</b>	
D51		
D52	E1, E3, E5	
D53	E9, E7, E10	

D54		E3, E7, E10
D55		
D56		E1, E9, E5

1010

1011 Table B2: The comparison matrix of best satategic sub-driver over the other and all the other

1012 satategic sub-drivers over the worst and the computed optimal weight for driver Finance (D1)

Expert Code		D11	D12	D13
E1	Best sub-driver (D11)	1	2	6
	Worst sub-driver (D13)	6	5	1
	Optimal weights ( $\zeta^L=0.0833$ )	0.5833	0.3333	0.0833
E3	Best sub-driver (D12)	3	1	7
	Worst sub-driver (D13)	5	7	1
	Optimal weights ( $\zeta^L=0.1231$ )	0.2615	0.6615	0.0769
E9	Best sub-driver (D12)	3	1	5
	Worst sub-driver (D13)	2	5	1
	Optimal weights ( $\zeta^L=0.0250$ )	0.2615	0.6615	0.0769
E7	Best sub-driver (D13)	4	3	1
	Worst sub-driver (D11)	1	2	4
	Optimal weights ( $\zeta^L=0.0571$ )	0.1429	0.2286	0.6286
E10	Best sub-driver (D11)	1	4	7
	Worst sub-driver (D13)	7	2	1
	Optimal weights ( $\zeta^L=0.0167$ )	0.7167	0.1833	0.1000
E5	Best sub-driver (D12)	3	1	7
	Worst sub-driver (D13)	4	7	1
	Optimal weights ( $\zeta^L=0.0833$ )	0.2500	0.6667	0.0833
Average optimal weights ( $\zeta^L=0.0648$ )		0.3632	0.4539	0.1829

1013

1014 Table B3: The comparison matrix of best satategic sub-driver over the other and all the other

1015 satategic sub-drivers over the worst and the computed optimal weight for driver

1016 Operations/supply chain (D2)

Expert Code		D21	D22	D23	D24	D25	D26
E1	Best sub-driver (D21)	1	3	4	6	9	2
	Worst sub-driver (D25)	9	4	3	2	1	6
	Optimal weights ( $\zeta^L=0.0314$ )	0.4084	0.1466	0.1099	0.0733	0.0419	0.2199
E3	Best sub-driver (D26)	3	4	7	2	5	1
	Worst sub-driver (D23)	5	3	1	4	2	7
	Optimal weights ( $\zeta^L=0.0705$ )	0.1498	0.1124	0.0441	0.2248	0.0899	0.3790
E9	Best sub-driver (D24)	2	5	4	1	7	3
	Worst sub-driver (D25)	5	2	3	7	1	4
	Optimal weights ( $\zeta^L=0.0487$ )	0.2190	0.0876	0.1095	0.3893	0.0487	0.1460
E7	Best sub-driver (D24)	3	4	7	1	9	2
	Worst sub-driver (D25)	4	3	2	9	1	7
	Optimal weights ( $\zeta^L=0.0493$ )	0.1512	0.1134	0.0648	0.4043	0.0394	0.2268
E10	Best sub-driver (D26)	2	4	5	3	7	1
	Worst sub-driver (D25)	5	3	2	4	1	7
	Optimal weights ( $\zeta^L=0.0487$ )	0.2190	0.1095	0.0876	0.1460	0.0487	0.3893
E5	Best sub-driver (D24)	4	3	5	1	7	2
	Worst sub-driver (D25)	3	4	2	7	1	5
	Optimal weights ( $\zeta^L=0.0487$ )	0.1095	0.1460	0.0876	0.3893	0.0487	0.2190
Average Optimal weights ( $\zeta^L=0.0495$ )		0.2095	0.1192	0.0839	0.2712	0.0529	0.2633

1017

1018 Table B4: The comparison matrix of best satategic sub-driver over the other and all the other  
 1019 satategic sub-drivers over the worst and the computed optimal weight for Technology (D3)

Expert Code		D31	D32	D33	D34	D35	D36
E1	Best sub-driver (D32)	3	1	6	9	2	4
	Worst sub-driver (D34)	4	9	2	1	6	3
	Optimal weights ( $\zeta^L=0.0314$ )	0.1466	0.4084	0.0733	0.0419	0.2199	0.1099
E3	Best sub-driver (D32)	2	1	4	7	3	5
	Worst sub-driver (D34)	5	7	3	1	4	2
	Optimal weights ( $\zeta^L=0.0487$ )	0.2190	0.3893	0.1095	0.0487	0.1460	0.0876
E9	Best sub-driver (D35)	2	3	9	5	1	4
	Worst sub-driver (D33)	5	4	1	2	9	3
	Optimal weights ( $\zeta^L=0.0253$ )	0.2153	0.1435	0.0422	0.0861	0.4052	0.1076
E7	Best sub-driver (D32)	4	1	6	7	3	2
	Worst sub-driver (D34)	3	7	2	1	4	6
	Optimal weights ( $\zeta^L=0.0592$ )	0.1124	0.3905	0.0750	0.0473	0.1499	0.2249
E10	Best sub-driver (D35)	3	2	4	9	1	7
	Worst sub-driver (D34)	5	7	3	1	9	2
	Optimal weights ( $\zeta^L=0.0493$ )	0.1512	0.2268	0.1134	0.0394	0.4043	0.0648
E5	Best sub-driver (D32)	3	1	7	4	2	6
	Worst sub-driver (D33)	5	7	1	2	6	3
	Optimal weights ( $\zeta^L=0.0716$ )	0.1521	0.3848	0.0447	0.1141	0.2282	0.0761
Average optimal weights ( $\zeta^L=0.0476$ )		0.1661	0.3239	0.0763	0.0629	0.2589	0.1118

1020  
 1021 Table B5: The comparison matrix of best satategic sub-driver over the other and all the other  
 1022 satategic sub-drivers over the worst and the computed optimal weight for driver  
 1023 Marketing/Promotion (D4)

Expert Code		D41	D42	D43	D44
E1	Best sub-driver (D43)	4	7	1	3
	Worst sub-driver (D42)	3	1	7	4
	Optimal weights ( $\zeta^L=0.0702$ )	0.1579	0.0702	0.5614	0.2105
E3	Best sub-driver (D43)	7	3	1	2
	Worst sub-driver (D41)	1	2	8	3
	Optimal weights ( $\zeta^L=0.0345$ )	0.0690	0.1724	0.5172	0.2414
E9	Best sub-driver (D44)	3	7	2	1
	Worst sub-driver (D42)	2	1	3	7
	Optimal weights ( $\zeta^L=0.0189$ )	0.1698	0.0755	0.2453	0.5094
E7	Best sub-driver (D44)	2	6	4	1
	Worst sub-driver (D42)	4	1	2	7
	Optimal weights ( $\zeta^L=0.0392$ )	0.2745	0.0784	0.1373	0.5098
E10	Best sub-driver (D43)	4	9	1	2
	Worst sub-driver (D42)	2	1	9	4
	Optimal weights ( $\zeta^L=0.0154$ )	0.1385	0.0615	0.5385	0.2615
E5	Best sub-driver (D44)	5	7	2	1
	Worst sub-driver (D42)	2	1	5	7
	Optimal weights ( $\zeta^L=0.0510$ )	0.1156	0.0680	0.2891	0.5272
Average optimal weights ( $\zeta^L=0.0382$ )		0.1542	0.0877	0.3815	0.3766

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1028 Table B6: The comparison matrix of best satategic sub-driver over the other and all the other  
 1029 satategic sub-drivers over the worst and the computed optimal weight for driver  
 1030 Government/policy (D5)  
 1031

Expert Code		D51	D52	D53	D54	D55	D56
E1	Best sub-driver (D52)	3	1	2	6	4	7
	Worst sub-driver (D56)	5	7	6	2	3	1
	Optimal weights ( $\zeta^L=0.0716$ )	0.1521	0.3848	0.2282	0.0761	0.1141	0.0447
E3	Best sub-driver (D52)	2	1	3	7	5	6
	Worst sub-driver (D54)	6	7	5	1	2	3
	Optimal weights ( $\zeta^L=0.0733$ )	0.2335	0.3938	0.1557	0.0458	0.0934	0.0778
E9	Best sub-driver (D53)	3	2	1	4	7	9
	Worst sub-driver (D56)	4	5	9	3	2	1
	Optimal weights ( $\zeta^L=0.0260$ )	0.1471	0.2207	0.4155	0.1104	0.0631	0.0433
E7	Best sub-driver (D53)	2	3	1	7	5	4
	Worst sub-driver (D54)	6	5	7	1	2	3
	Optimal weights ( $\zeta^L=0.0705$ )	0.2248	0.1498	0.3790	0.0441	0.0899	0.1124
E10	Best sub-driver (D53)	3	4	1	9	2	5
	Worst sub-driver (D54)	4	3	9	1	6	2
	Optimal weights ( $\zeta^L=0.0310$ )	0.1445	0.1084	0.4025	0.0413	0.2167	0.0867
E5	Best sub-driver (D52)	3	1	4	5	2	9
	Worst sub-driver (D56)	5	7	3	2	6	1
	Optimal weights ( $\zeta^L=0.0705$ )	0.1498	0.3790	0.1124	0.0899	0.2248	0.0441
Average optimal weights ( $\zeta^L=0.0571$ )		0.1753	0.2727	0.2822	0.0679	0.1337	0.0682

1032